

PROMOTIONS

Grange Promotional Offer	INC GST
<p>Provide Grange Promotional limited time offer including Refridgerated cooling, Double Glazing and the choice of Colorbond Roofing or Category 3 Atura Roof tiles.</p> <p>Note: Terms and conditions apply.</p>	Included

Hebel Promotion (Double Storey)	INC GST
<p>*Provide a Hebel Promotion to a Prestige double storey home, including Hebel external cladding to double storey house in lieu of brickwork.</p>	\$6,999.00

Promotional Inclusions	INC GST
------------------------	---------

Provide Grange Promotional Inclusions including: Included

****KITCHEN, LAUNDRY & GALLEY****

- Choice of;
- 1) 1No. Fisher & Paykel stainless steel 900mm upright cooker
OR
- 2) 1No. 900mm Fisher & Paykel stainless steel built in oven with 900mm wide Fisher & Paykel gas cooktop
OR
- 3) 2No. 600mm wide Fisher & Paykel stainless steel ovens with 900mm wide Fisher & Paykel gas cooktop
- Choice of Fisher & Paykel stainless steel canopy rangehood OR glass canopy rangehood
- Fisher & Paykel 600mm stainless steel double drawer dishwasher
- 920mm high overhead cabinets to either side of the rangehood, up to 6No. Doors (house specific)
- Pot Drawers to either side of oven (3No. drawer units)
- Silk finish to kitchen and Galley cabinet doors
- Soft closers to all kitchen doors and drawers
- 20mm Stone (Category 3) with 20mm edge to Kitchen and Galley benchtops
- Franke Ancona double bowl under-mount sink
- Matt Black Gooseneck sink Mixer to kitchen sink
- Kitchen island bench width extension to 1200mm wide with 60mm edge stone (Category 3)
- Shadowline feature to Kitchen, Galley and Laundry
- Fully tiled splashback to Kitchen wall and behind rangehood (Category 1).
- Laminated laundry cabinet with inset stainless steel trough
- Extended laminate laundry benchtop with open space below up to 800mm (design specific)

- Provide base laminate cabinets to Galley
- Round inset sink to Galley
- Mizu Drift MK2 chrome sink mixer to Laundry and Galley
- Capped cold water point to Fridge space

****INTERNAL****

- 2340mm high Internal doors to the ground floor and first floor, includes Linen, Robes & Store
- Downlights to the home - 70 included
- Stair design upgrade (includes choice of Classic 2, Classic 2NC, Traditional 2NC, Traditional 3, Traditional 4 or Traditional 5)
- Security System with 4No. detectors

****EXTERNAL****

- 2340mm high Entry door (Choice of 8 profiles)
- 2740mm high ceilings to ground floor and 2590mm high ceilings to first floor
- 2040mm high internal garage access door
- 2400mm high standard Stacker door to Alfresco area
- Aluminium framed flyscreens with aluminium mesh to openable windows (up to BAL 29)
- Feature render to front facade of brick home in up to 2No. colours to front projection (refer to facade specific working drawings)
- Upgrade to Category 2 Bricks from builders standard range
- Colorbond panel lift garage door in lieu of standard roller door
- Remote control to garage door with two transmitters

****FLOORING PACK****

***OPTION 1:**

- Timber look flooring (Category 2) to the Entry, Kitchen, Dining and Family rooms.
- Palandri carpet (Category 2) to the rest of the house (excluding wet areas)

***OPTION 2:**

- Ceramic tile flooring (Category 1) to the Entry, Kitchen, Dining and Family rooms.
- Palandri carpet (Category 2) to the rest of the house (excluding wet areas).

****BATHROOM & ENSUITE ****

- 20mm Stone and edging (Category 1) to Ensuite, Bathroom and Powder room (design specific) benchtops
- 2,000mm high grange overlay shower screen to Ensuite and Bathrooms
- 1No. 425mm tiled niche to all ensuite and bathroom showers (internal wall only)
- Twin Nickles chrome shower on rail to Master Ensuite only
- Posh Bristol hand held shower on rail to Bathroom/ ensuites
- Base MK2 mixer to showers and bath
- The Gap semi inset basin to all bathrooms and ensuites
- Mizu Bliss chrome basin mixer to all basins

TOTAL

\$6,999.00

SITE SPECIFIC ITEMS - ORDER JOB

Site Conditions & Local Government and OH&S	Qty	INC GST
<p>Site Costs above standard allowance to be confirmed after soil test and survey completed - at tender / contract appointment. Items which might be charged above the standard allowance might include but are not limited to the following:</p> <ul style="list-style-type: none"> - Extra excavation and earthworks - Second soil test and survey - Upgrade and/or piling to slab - Additional concrete pump (due to piling) - Agricultural drains - Retaining walls - Restricted site access <p>Additional costs due to local government and occupational health and safety requirements will be determined at your tender appointment. Items charged might include but are not limited to following items:</p> <ul style="list-style-type: none"> - Temporary fencing - Additional roof safety rail - Crossover protection - Adjustments required to comply with Rescode or town planning - Shade cloth - Traffic management - Proximity to power lines - Additional site cleans - Double handling - Crushed rock <p>Council costs vary between municipalities and these costs will be confirmed at your tender appointment.</p> <p>Windows or raised open space must not be in a direct line of site into a habitable room, window or onto a secluded private open space. If this is the case screening or obscuring will be required.</p>	1	\$90,000.00
SubTotal		\$90,000.00

Notes for Knock Down Rebuild	Qty	INC GST
<p>Clients are responsible for and will need to ensure the following items are completed prior to Porter Davis Homes commencement of construction.</p> <ul style="list-style-type: none"> - The existing house is to be demolished/removed from site, the site is to be clear of any debris above and below the ground - Temporary fencing is required while demolition works are in progress - Removal of sewer lines back to the tie location and provide a sewer cap 	1	Included

- Removal of storm water drains back to the legal point of discharge
- Remove mains water line and cap at the meter
- Disconnect gas supply including undergrounds to be capped by the distribution company
- Disconnect electrical supply, electrical pit to be installed if overhead power is on site
- Obtaining a demolition permit (Your demolition contractor can obtain this on your behalf)
- Obtain an asset protection permit during the demolition works
- Obtain a permit for tree removal including stumps and root systems (If required)
- Obtain and asbestos clearance certificate from your demolition contractor (if Required)
- Town planning permits prior to commencement of construction (If required)
- Clients are to notify the neighbours if fencing is to be temporarily removed during construction as a result of building near the boundary

Clients must arrange for an electrical pit to be installed prior to construction, this can take 4 to 6 weeks once paperwork has been submitted to your distribution company.
Once demolition is complete clients are to provide Porter Davis Homes with their compliance certificate for the works completed to enable Porter Davis Homes to order your second soil test and survey.

SubTotal **\$0.00**

Fixed Price Guarantee	Qty	INC GST
Porter Davis will guarantee your fixed price for a site start on or before March 2022.	1	Included

Note: For \$500 per month on single storey and \$1,000 on double storey homes, Porter Davis will extend your FPM for starts that may occur after June 2022.

SubTotal **\$0.00**

Energy Rating	Qty	INC GST
All homes are 6 star energy rating compliant (1st May 2011) including solar hot water unit with 1 panel. Porter Davis will not locate panels on a front facade, in direct view from street, a second panel may be required due to house orientation at no additional cost. Any additional charges resulting from variations or home location will be calculated from contract drawings and presented to the client at contract meeting.	1	Included

SubTotal **\$0.00**

TOTAL**\$90,000.00****SELECTED OPTIONS**

House Type	Qty	Unit	INC GST
Porter Davis extra distance surcharge for Build Zone 4.	1	\$10,000.00	\$10,000.00
SubTotal			\$10,000.00

Structural	Qty	Unit	INC GST
<p>*Provide Grand Dressing and Alternative Master Ensuite Option, in lieu of standard layout, including;</p> <ul style="list-style-type: none"> - Reconfigure Master Ensuite to approximately 4190mm deep, relocate WC to the rear of Master Ensuite and shower to Master Ensuite/Dressing internal wall in lieu of standard. - Provide 1No. 1500mm high x 600mm wide Aluminium fixed window to Master Ensuite side external wall in lieu of standard. - Provide centre waste to Master Ensuite shower in lieu of standard. - Extend HIS Dressing to approximately 4710mm deep and HERS Dressing to approximately 4170mm wide in lieu of standard, including additional shelving and hanging rail. - Reconfigure Master Bedroom to approximately 3960mm deep to accommodate Dressing Room extension, including additional brickwork to Master Bedroom side external wall in lieu of 1No. 1800mm high x 600mm wide Aluminium awning window. 	1	\$0.00	\$0.00
Remove 2No. 270mm x 270mm plaster columns to Study. Note: 300mm deep plaster bulkhead to continue throuout Study opening.	1	\$151.00	\$151.00
<p>*Provide Waldorf 49 Grange Enclosed Rear Corner Option including the following:</p> <p>*****GRAND FAMILY*****</p> <ul style="list-style-type: none"> - Provide 7730mm wide x 3865mm deep enclosed Grand Family room extension in lieu of Alfresco. - Provide 1No. 2100mm high x 3000mm wide aluminium sliding door in lieu of 1No. 2100mm high x 3600mm wide aluminium sliding door. - Delete 1No. 2100mm high x 1800mm wide aluminium sliding door to Dining and 1No. 2100mm high x 2700mm wide aluminium fixed 	1	(\$4,172.00)	(\$4,172.00)

window to Living.

- Provide 2No. 1800mm high x 2400mm wide aluminium sliding windows.

*****STUDY*****

- Provide 2920mm wide x 5150mm deep enclosed Study in lieu of Terrace.

- Delete 2040mm high x 820mm wide external door to Rumpus.

- Provide 2No. 1500mm high x 2400mm wide aluminium sliding windows.

- Delete 1No. 1500mm high x 1500mm wide aluminium sliding window to Master Ensuite.

**Note: Option reduces balustrade to side of void, additional charges to balustrade/void/upgrades will be charged separately.

*Provide 450mm wide eaves to the upper floor of the home. Note: Height of windows on sides and rear of house to be adjusted to match bottom of eave sheets excluding sliding doors and Bathroom windows (ie: No brickwork over windows due to the eave height). Note: Not applicable to 2740mm high ceilings. 40 \$70.00 \$2,800.00

SubTotal

(\$1,221.00)

Windows	Qty	Unit	INC GST
Remove 1No. 1800mm high x 900mm wide Aluminium awning window from Master Bedroom side external wall.	1	\$0.00	\$0.00
Provide 1No. 1400mm high x 500mm wide Aluminium square set reveal awning window to Ensuite 2 in lieu of standard 1200mm high x 500mm wide Aluminium awning window.	1	\$132.00	\$132.00
Provide 1No. 1400mm high x 500mm wide Aluminium square set reveal awning window to Ensuite 3 in lieu of standard 1200mm high x 500mm wide Aluminium awning window.	1	\$132.00	\$132.00
Provide 1No. 2250mm high x 3600mm wide Aluminum fixed window (3No. panels) to Void rear external wall in lieu of standard 2100mm high x 2700mm wide Aluminum fixed window (3No. panels).	1	\$2,550.00	\$2,550.00
Provide 2No. 2100mm high x 900mm wide Aluminium awning windows to Lounge side external wall in lieu of standard 1800mm high x 600mm wide Aluminium awning windows. Note: Window head height to be 2400mm high.	1	\$317.00	\$317.00
Provide 1No. 2400mm high x 3600 wide Aluminium fixed window	1	\$3,196.00	\$3,196.00

Provide 1No. 2400mm high x 3600 wide Aluminium fixed window (3L) to Dining side external wall in lieu of standard 1800mm high x 2400mm wide Aluminium sliding window. Note: Window head height to match sliding door.	1	\$3,196.00	\$3,196.00
Provide 1No. 2400mm high x 3600mm wide Aluminum fixed window (3No. panels) to Family rear external wall in lieu of standard 2100mm high x 2700mm wide Aluminum double sliding window.	1	\$3,274.00	\$3,274.00
Provide 1No. 1400mm high x 1500mm wide Aluminium square set reveal fixed picture window to Galley in lieu of standard 1000mm high x 1500mm wide Aluminium sliding window. Note: Window to have no bottom reveal.	1	\$378.00	\$378.00
Provide 1No. 2400mm high x 2700mm wide Aluminium Boutique sliding door to Guest Bedroom rear external wall in lieu of standard 1800mm high x 2700mm wide Aluminum double sliding window. Note: Boutique sliding doors on display do not have Low E glazing. Colours may vary between the doors and windows due to supplier colour variations.	1	\$458.00	\$458.00

SubTotal **\$10,437.00**

Doors	Qty	Unit	INC GST
-------	-----	------	---------

Provide 1No. 2400mm high x 2400mm wide Aluminium Boutique sliding door to Dining rear external wall in lieu of standard 2100mm high x 1800mm high Aluminium sliding door. Note: Boutique sliding doors on display do not have Low E glazing. Colours may vary between the doors and windows due to supplier colour variations.	1	\$1,023.00	\$1,023.00
Provide 1No. 2400mm high x 4500mm wide Aluminium Boutique stack sliding door (3No. panels) to Living side external wall in lieu of standard 2100mm high x 3600mm wide Aluminium bi-parting sliding door. Note: Boutique sliding doors on display do not have Low E glazing. Colours may vary between the doors and windows due to supplier colour variations.	1	\$2,109.00	\$2,109.00

SubTotal **\$3,132.00**

Appliances	Qty	Unit	INC GST
------------	-----	------	---------

Provide 1No. Fisher & Paykel HC90DCXB1 900mm Rangehood to the Galley.	1	\$1,038.00	\$1,038.00
---	---	------------	------------

Provide 1No. Fisher & Paykel CI904CTB1 900mm Induction Cooktop to the Kitchen in lieu of the standard.	1	\$1,380.00	\$1,380.00
Provide vent for sliding or fixed rangehood through external wall. Note: Double storey only.	1	\$190.00	\$190.00
Provide 1No. Fisher & Paykel CG905DWNGACX2 900mm Gas Cooktop to the Galley.	1	\$2,706.00	\$2,706.00
SubTotal			\$5,314.00

Electrical	Qty	Unit	INC GST
*To provide 5kW TESLA Charge Pack Optimal with Tesla Powerwall 2 including: - 5kW Solar inverter and Power Optimisers - 370 watt Canadian solar panels (Number of panels as per supplier recommendations) - Tesla Powerwall 2 (13.5kWh energy storage capacity) - Generational system monitoring(cloud based monitoring app) Note: Flat roof installation will incur extra cost due to tilt frames	1	\$21,950.00	\$21,950.00
Provide conduit only for future telecommunications infrastructure connection to the home.	1	\$593.00	\$593.00
SubTotal			\$22,543.00

Plumbing	Qty	Unit	INC GST
Relocate washing machine stop from standard location to inside option 800mm wide base cabinet. Note. For this option to be valid 800mm base cabinet must be selected.	1	\$0.00	\$0.00
Provide 270lt Rinnai Solar Hot Water unit with additional solar panel in lieu of standard 175lt Rinnai with single panel.	1	\$1,013.00	\$1,013.00
Provide 1No. additional capped cold water point for future appliance.	1	\$133.00	\$133.00
Provide 1No. additional capped hot water point for future appliance.	1	\$133.00	\$133.00
Provide 1No. AFA Flow single bowl undermount sink to the Galley. Note: Includes polished edge to stone for undermount basin.	1	\$975.00	\$975.00

SubTotal**\$2,254.00****Insulation****Qty****Unit****INC GST**

Provide R2.0 acoustic internal wall insulation to 4 standard rooms.

1

\$999.00

\$999.00

Note:

Any rooms can be picked for inclusion in this offer.

Each room is counted separately. A Bedroom with an Ensuite attached will be counted as 2 separate rooms.

Provide R2.5 acoustic midfloor insulation to double storey homes.

1

\$999.00

\$999.00

Note:

Midfloor insulation pack does not apply for insulation to areas of house above garages or areas directly below any upper floor projections.

Insulation to these areas, if required for energy rating, will be determined and included through the 6 star energy assessment.

SubTotal**\$1,998.00****Stairs****Qty****Unit****INC GST**

Provide Traditional Option 5 balustrade to first floor Rumpus void area in lieu of plastered dwarf wall, including the following: - Paint grade 110mm square post (recessed profile w/ feature skirt) with ornamental cap - Stain grade 80mm x 65mm ladies waist handrail - Paint grade 42mm square balusters turned and tapered profile - Paint grade 110mm x 32mm pencil round void plate. Note: Balustrade includes painting or staining up to 2 colours only.

1

\$4,284.00

\$4,284.00

SubTotal**\$4,284.00****TOTAL****\$58,741.00****INCENTIVES****Incentives****INC GST**

Provide \$8000 WOS Voucher as approved by Jo Sankari.

(\$8,000.00)

TOTAL**(\$8,000.00)****CUSTOM VARIATIONS**

Items with pricing to be confirmed at Tender/Contract	Qty	Unit	INC GST
<p>*Provide Upper Linen including: - Provide 510mm deep Linen to the Upper Floor next to Retreat with 4No. 445mm wide melamine shelf system and 3No. approximately 2040mm high x 720mm wide hinged only painted flush panel doors</p> <p>The cost will be confirmed at tender</p>	1	\$700.00	\$700.00
<p>Provide relocated bedroom 2 & ENS as per sketches including standard 18-24S window Provide Robe in lieu of WIR Relocate heating and cooling void to rear of robe in new bed 2 as per sketches Provide master ensuite in lieu of bedroom 2 Provide additional master walk robe</p> <p>The cost will be confirmed at tender</p>	1	\$3,500.00	\$3,500.00
<p>Provide 1200mm high x 1500mm awning window (1/3 awning + 2/3 fixed) to Master Ensuite</p>	1	\$400.00	\$400.00
<p>Provide to Grange homes an approximately 1000mm wide extension to the Garage, including additional standard garage door, extension of standard concrete slab, additional Category 1 brickwork and extended sheet roofing.</p> <p>Note: This Garage extension key is only to be used for the Grange product only. This option caters for the standard specifications only, anything outside of this will be charged separately. This garage option is finished flush with the standard garage walls only, any variation will be charged separately.</p> <p>Price to be confirmed at tender</p> <p>NOTE;; CLIENT WOULD LIKE MAXIMUM GARAGE EXTENSION POSSIBLE SUBJECT TO SITING.</p>	1	\$3,500.00	\$3,500.00
<p>*Provide Waldorf 49G Guest Suite and Extended Kitchen/Galley Option in lieu of standard house layout, including: - Guest Bedroom, approximately 3800mm deep x 3900mm wide in lieu of Theatre (including increased M class concrete slab) with 1No. 2040mm high x 820mm wide flush panel hinged and latched door in lieu of opening and 1No. 1800mm high x 2700mm wide aluminium sliding window in lieu of standard. - 1No. 1650mm deep x 3140mm wide Guest Ensuite, with 1No.</p>	1	\$10,000.00	\$10,000.00

1650mm x 900mm fully tiled shower base, shower screen, tapware, shower rose and category 1 wall tiling to shower. 1No. approximately 1000mm wide laminate cabinet (2No. hinged doors), 300mm high category 1 tiled splashback and mirror above, 1No. basin and tapware to Guest Ensuite cabinet, category 1 floor tiling, 100mm high category 1 skirting tiling and 1No. aluminium 600mm high x 1500mm wide square set awning window.

- 1No. 1650mm deep x 900mm wide WC, including 1No. toilet suite, 1No. 2040mm high x 820mm wide flush panel hinged and latched door.

- Reconfigure Laundry to 1920mm deep x 2930mm wide in lieu of standard Laundry and Store configuration, including 1No. approximately 1320mm wide Linen/Broom cupboard with 1No. 2040mm high x 820mm flush panel door. Provide additional brickwork in lieu of 1No. standard 1000mm high x 1800mm wide aluminium sliding window.

- Extend Galley, approximately 2220mm deep x 3110mm wide in lieu of standard Galley/Laundry layout (including additional run of melamine shelving and 1No. Ref. Space 2), 1No. 2040mm high x 820mm wide flush panel grooved cavity sliding door to Galley/Laundry in lieu of standard hinged and latched flush panel door. Provide 1No. 1000mm high x 1500mm wide aluminium sliding window to Galley side external wall in lieu of standard.

- Increase Kitchen appliance benchtop and cabinetry to approximately 3900mm wide, Kitchen Island bench to be extended to approximately 3580mm wide.

Price to be confirmed at Tender

Provide 1000mm x 1000mm fixed vlux sklight to Master Walk in robe.	1	\$3,000.00	\$3,000.00
--	---	------------	------------

Provide Feng Shui Traditional Stair Option 5, including the following: Stair, - Paint grade risers and paint grade sawtooth stringer - Stain grade treads and stain grade scotia mould under (no cover plates) - Stain grade bullnose tread Balustrade, - Paint grade 110mm square newel post (recessed profile w/ feature skirt) with ornamental cap - Stain grade 80mm x 65mm ladies waist handrail - Paint grade 42mm square balusters turned and tapered profile - Paint grade 110mm x 32mm pencil round void plate. Note: Includes balustrade to first floor stair void area, framed under stairs and additional wall to ground floor landing. Balustrade to additional void areas to be priced separately (design specific). All dimensions are approximate. Staircase includes paint or staining up to 2 colours only. Carpet to stair will be priced separately if required.	1	\$1,500.00	\$1,500.00
--	---	------------	------------

In Lieu of Standard traditional option 5 staircase

*Provide Waldorf 49G Alternative Ensuities Option in lieu of standard house layout, including: - Increase the depth of Ensuite 2 and WIR 2 to approximately 1850mm, reduce Bed 2 to approximately 3910mm deep.	1	\$2,111.00	\$2,111.00
---	---	------------	------------

- Provide 1No. approximately 1850mm wide vanity, including 2No. doors and 800mm open shelf unit, to Ensuite 2 in lieu of standard.
- Provide 1No. approximately 1200mm high x 490mm wide Aluminium awning window to Ensuite 2 side external wall in lieu of standard.
- Increase the depth of Ensuite 3 and WIR 3 to approximately 1850mm, reduce Bed 3 to approximately 3910mm deep.
- Relocate Ensuite 3 opening to WIR 3 and relocate WC to Ensuite 3/Bed 4 internal wall.
- Provide 1No. approximately 1850mm wide vanity, including 2No. doors and 800mm open shelf unit, to Ensuite 3 in lieu of standard.
- Provide 1No. approximately 1200mm high x 490mm wide Aluminium awning window to Ensuite 2 side external wall in lieu of standard.
- Increase the depth of Ensuite 4 and WIR 4 to approximately 1850mm, reduce Bed 4 to approximately 3850mm deep.
- Relocate Ensuite 4 opening to WIR 4 (relocate service void to rear external wall) and relocate WC to Ensuite 4 side external wall.
- Provide 1No. approximately 900mm wide vanity to Ensuite 4 in lieu of standard.
- Provide 1No. approximately 1800mm high x 600mm wide Aluminium awning window to Ensuite 4 rear external wall in lieu of standard.

Note: Price includes additional Category 1 tiles to extended wet areas and additional melamine shelf and hanging rod to extended WIR, where applicable.

SubTotal **\$24,711.00**

Allowance	Qty	Unit	INC GST
Provide an allowance for National Tiles Appointment. The cost is subject to items selected by customer and will be determined at contract appointment.	1	\$5,000.00	\$5,000.00
Provide an allowance for Kitchen Culture Appointment. The cost is subject to items selected by customer and will be determined at contract appointment.	1	\$20,000.00	\$20,000.00
Provide an allowance for Electricals Appointment. The cost is subject to items selected by customer and will be determined at contract appointment.	1	\$30,000.00	\$30,000.00
Provide an allowance for Flooring Appointment. The cost is subject to items selected by customer and will be determined at contract appointment.	1	\$20,000.00	\$20,000.00
Provide an allowance for Colours Appointment. The cost is subject to items selected by customer and will be determined at contract appointment.	1	\$5,000.00	\$5,000.00
SubTotal			\$80,000.00

Location Note	Qty	Unit	INC GST
Provide additional cold/hot taps for additional dishwasher to Galley. Client to install after hand over.	1	\$0.00	\$0.00
SubTotal			\$0.00

Credit - To be Confirmed at Tender/Contract	Qty	Unit	INC GST
*Provide Waldorf 49 Grange Enclosed Rear Corner Option including the following: *****STUDY***** - Provide 2920mm wide x 5150mm deep enclosed Study in lieu of Terrace. - Delete 2040mm high x 820mm wide external door to Rumpus. - Provide 2No. 1500mm high x 2400mm wide aluminium sliding windows. - Delete 1No. 1500mm high x 1500mm wide aluminium sliding window to Master Ensuite. **Note: Option reduces balustrade to side of void, additional charges to balustrade/void/upgrades will be charged separately. Adjustment to be confirmed at tender	1	(\$2,000.00)	(\$2,000.00)
SubTotal			(\$2,000.00)
TOTAL			\$102,711.00

SUMMARY

Retail List Price	INC GST
--------------------------	----------------

Waldorf49G	\$494,900.00
------------	--------------

Facades	INC GST
----------------	----------------

Long Beach	\$17,900.00
------------	-------------

Promotions	INC GST
-------------------	----------------

Hebel Promotion (Double Storey)	\$6,999.00
---------------------------------	------------

Grange Promotional Offer	Included
--------------------------	----------

Promotional Inclusions	Included
------------------------	----------

Site Specific Items - Order Job	INC GST
--	----------------

Energy Rating	Included
---------------	----------

Fixed Price Guarantee	Included
-----------------------	----------

Notes for Knock Down Rebuild	Included
------------------------------	----------

Site Costs	\$90,000.00
------------	-------------

Selected Options	INC GST
-------------------------	----------------

Plumbing	\$2,254.00
----------	------------

Insulation	\$1,998.00
------------	------------

House Type	\$10,000.00
------------	-------------

Appliances	\$5,314.00
------------	------------

Structural	(\$1,221.00)
------------	--------------

Doors	\$3,132.00
-------	------------

Stairs	\$4,284.00
--------	------------

Windows	\$10,437.00
---------	-------------

Electrical	\$22,543.00
------------	-------------

Custom Variations**INC GST**

Items with pricing to be confirmed at Tender/Contract	\$24,711.00
Allowance	\$80,000.00
Location Note	\$0.00
Credit - To be Confirmed at Tender/Contract	(\$2,000.00)

Incentives**INC GST**

Provide \$8000 WOS Voucher as approved by Jo Sankari.	(\$8,000.00)
---	--------------

TOTAL**\$763,251.00**